



SA GROUP
CYBER | P3M | TECHNICAL

Business Development Manager



Are you up for the challenge of helping us grow our brand's reach and markets?

The challenge is to help SA Group, a MoD focused management consultancy, leverage new business opportunities across other areas of MoD and the Defence supplier community.

We have ambitious growth plans and your success will form an integral part of those plans. With growth on this scale comes recognition and further opportunities for you to develop professionally and personally.

The business delivers professional P3M, digital transformation and cyber advice and guidance to the MoD and you can draw on this experience and our case studies to build new winning customer propositions.

You'll be able to reach out to your own network and use the company resources to help you build this into something great. We can support you to identify our strengths and market them but also identify our weaknesses to mitigate against them.

You will have access to a wide selection of government frameworks and procurement portals where you'll get all the business intelligence you need, as well as multiple routes to market.

Additionally, you will also take a lead on much of the tendering process in your target area, with support from a bid writer and any of our consultancy team. This ensures the customer retains a single point of contact throughout the sales process and you retain control of the relationship for as long as is necessary.

The team currently meets regularly to enable as much collaboration as possible, which means that the support and sharing of ideas is there when you need it.

SA Group always invests in their people and you'll have a dedicated budget every year for the professional development of you and every member of your team.

If you are ready to build a new business channel, this is your chance to take action.

If you're BD through and through, pick up the phone and call Mike Tonks on 07487 519207 or send through your CV either by email or clicking the apply button and we can schedule a conversation at your leisure.



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SA Group is a Cyber Security, P3M and Technical consultancy working in vital Public Sector and Commercial markets. We specialise in helping clients scope and deliver against critical challenges within increasingly complex digital environments.

Our success for our clients is founded in our tenacious determination to deliver, the deep, effective relationships we build, and our ability to apply specialist technical expertise just when you need it.

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